

# 2019 JOC Top 100 Exporters

## JOC Top 100 Exporters in 2018

US Foreign Trade via Ocean Container Transport

Rank	JOC Top 100 Exporters	TEU in 2018	Sector	Notes , Headquarters, Website
1	<b>Koch Industries</b>	<b>249,800</b>	Conglomerate	Wichita, Kan. <a href="http://www.kochind.com">www.kochind.com</a>
2	<b>International Paper</b>	<b>242,894</b>	Paper/Packaging	Creates packaging products that protect and promote goods, enable worldwide commerce and keep consumers safe; pulp for diapers, tissue and other personal hygiene products that promote health and wellness; and papers that facilitate education and communication. Memphis, Tennessee <a href="http://www.ipaper.com">www.ipaper.com</a>
3	<b>America Chung Nam</b>	<b>182,973</b>	Paper & plastics recyclables	Recovers more than 7 million tons of paper annually from North America, Europe and Asia, in addition to transforming used plastics into renewable resources. City of Industry, Calif. <a href="http://www.acni.net">www.acni.net</a>
4	<b>DeLong</b>	<b>144,461</b>	Animal feed/grain	Clinton, Wis. <a href="http://www.delongcompany.com">www.delongcompany.com</a>
5	<b>Intenational Forest Products</b>	<b>108,731</b>	Packaging/paper products/pulp/forest products/recyclables	Foxboro, Mass. <a href="http://www.ifpcorp.com">www.ifpcorp.com</a>
6	<b>ExxonMobil Chemical</b>	<b>107,209</b>	Chemicals	Started new unit at Antwerp refinery to produce marine gas oil and low-sulfur bunker fuel. Spring, Texas <a href="http://www.exxonmobilchemical.com">www.exxonmobilchemical.com</a>
7	<b>Parker Hannifin</b>	<b>94,146</b>	Mfg-equipment	Released a new exoskeleton to help patients recovering from spinal cord injuries and strokes in physical therapy. Cleveland, Ohio. <a href="http://www.parker.com">www.parker.com</a>
8	<b>CellMark</b>	<b>91,352</b>	Diversified	Named Christer Simrén as new CEO. Norwalk and Stamford, Conn.; Pearl River, NY; San Rafael, Calif. <a href="http://www.cellmark.com">www.cellmark.com</a>
9	<b>WestRock</b>	<b>85,420</b>	Paper/packaging	Completed acquisition of former Top 100 exporter KapStone in November. Norcross, Ga. <a href="http://www.westrock.com">www.westrock.com</a>
10	<b>Louis Dreyfus Company</b>	<b>85,166</b>	Cotton	Opened new oilseeds processing facility in Tianjin, China. Cordova, Tennessee <a href="http://www ldc.com">www ldc.com</a>
11	<b>WM Recycle America</b>	<b>77,395</b>	Diversified/recycler	Unveiled new renewable natural gas facility in Louisville, Kentucky. Houston, Texas <a href="http://www.wm.com">www.wm.com</a>
12	<b>Shintech</b>	<b>65,386</b>	Chemicals	Houston, Texas <a href="http://www.shintechinc.com">www.shintechinc.com</a>
13	<b>Lansing Trade Group</b>	<b>65,181</b>	Animal feed and grain	Announced merger with The Andersons Inc. Overland Park, Kan. <a href="http://www.lansingtradegroup.com">www.lansingtradegroup.com</a>
14	<b>JBS USA</b>	<b>65,000</b>	Refrigerated meats/poultry	Invested more than \$300 Million in sustainability-related projects. Greeley, Colo. <a href="http://www.jbssa.com">www.jbssa.com</a>
15	<b>Newport CH International</b>	<b>63,924</b>	Paper/metals /plastics recyclables	Orange, Calif. <a href="http://www.newportchintl.com">www.newportchintl.com</a>
16	<b>Cargill</b>	<b>61,869</b>	Conglomerate	Cargill's plant-based additive into asphalt mixes pushes the limits of how much reclaimed pavement can go back onto the road. Avona has been adopted for many roads around the world. Wayzata, Minn. <a href="http://www.cargill.com">www.cargill.com</a>
17	<b>Gavilon</b>	<b>55,344</b>	Animal feed/grain	Omaha, Ne. <a href="http://www.gavilon.com">www.gavilon.com</a>
18	<b>Sims Metal Management</b>	<b>49,608</b>	Metals & electronics/recyclables	New York, N.Y. <a href="http://www.simsmm.com">www.simsmm.com</a>
19	<b>BMW of North America</b>	<b>49,396</b>	Automotive goods	Teamed up with BASF and Samsung on cross-industry effort to make cobalt mining more sustainable. Woodcliff Lake, N.J. <a href="http://bmwusa.com">bmwusa.com</a> <a href="http://www.bmwusafactory.com">www.bmwusafactory.com</a> <a href="http://bmwgroup.com">bmwgroup.com</a>
20	<b>Domtar</b>	<b>48,978</b>	Paper/forest products	Domtar's sales of uncoated freesheet papers increased 7 percent in 2018. Fort Mill, S.C. <a href="http://www.domtar.com">www.domtar.com</a>
21	<b>Potential Industries</b>	<b>46,974</b>	Paper/recyclables	Wilmington, Calif. <a href="http://www.potentialindustries.com">www.potentialindustries.com</a>

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22	<b>Cycle Link USA</b>	<b>45,671</b>	Paper/recyclables	Diamond Bar, Calif. www.cyclelink.com
23	<b>Genesis Resources</b>	<b>44,100</b>	Paper/recyclables	Richardson, Texas www.genesisresources.com
24	<b>DuPont</b>	<b>43,531</b>	Diversified	Announced plans to build new specialty materials manufacturing facility in East China. Wilmington, Del. www.dupont.com
25	<b>Archer Daniels Midland</b>	<b>43,132</b>	Agriculture	Formed a technology joint venture with Cargill aimed at increasing farmer profitability. Chicago, Ill. www.adm.com
26	<b>Tyson Foods</b>	<b>41,821</b>	Refrigerated Meats/Poultry	Completed acquisition of Keystone Foods in November. Springdale, Ark. www.tysonfoods.com
27	<b>CHS</b>	<b>41,408</b>	Agriculture/energy/food	Inver Grove Heights, Minn. www.chsinc.com
28	<b>JC Horizon</b>	<b>40,972</b>	Paper/metals/plastics recyclables	Ontario, Calif. www.jchorizonltd.com
29	<b>Rayonier Advanced Materials</b>	<b>40,966</b>	Chemicals	Sold off resins business to LRBG Chemicals for \$16.5 million. Jacksonville, Florida www.rayonieram.com
30	<b>AJC International</b>	<b>40,626</b>	Food/refrigerated	Atlanta, Ga. www.ajcfood.com
31	<b>Al Dahra ACX Global</b>	<b>38,171</b>	Animal feed/grain	Bakersfield Calif. www.acxpacific.com
32	<b>Smithfield Foods</b>	<b>37,088</b>	Food/refrigerated	Meat processor in the US and a wholly owned subsidiary of WH Group of China. Smithfield, Va. www.smithfieldfoods.com
33	<b>PriceSmart</b>	<b>35,018</b>	Membership Warehouse Club	Opened new distribution center in North Carolina in December. San Diego, Calif. www.pricemart.com
34	<b>Dole Food</b>	<b>34,659</b>	Fruit and vegetables	New Partnership with Safeway Fresh Foods to expand the company's product line to include new ideas in fresh fruits and vegetables Thousand Oaks, Calif. www.dole.com
35	<b>Army &amp; Air Force Exchange Service</b>	<b>34,293</b>	Retail	Dallas, Texas www.shopmyexchange.com
36	<b>Rio Tinto Minerals</b>	<b>33,545</b>	Minerals	Greenwood Village, Colo. www.riotinto.com
37	<b>Perdue</b>	<b>32,170</b>	Food	Salisbury, Md. www.perdue.com
38	<b>Green Plains Trade</b>	<b>31,911</b>	Animal feed	Green Plains and Optimal Fish Food announced the companies have formed Optimal Aquafeed, a 50/50 joint venture to produce high-quality aquaculture feeds. Omaha, Ne. www.gpreinc.com
39	<b>Caterpillar</b>	<b>30,889</b>	Mfg-Machinery	Building the world's longest earthen seawall in South Korea. Peoria, Ill. www.caterpillar.com
40	<b>Gildan Activewear</b>	<b>30,576</b>	Apparel mfg.	Montreal, Canada www.gildan.com
41	<b>Walmart</b>	<b>30,511</b>	Retail	Expanding in-store retail veterinary clinics, starting with nine new clinics in the Dallas-Fort Worth area in late May and June; plans to reach 100 veterinary clinics over the next 12 months. Bentonville, Ark. www.walmartstores.com
42	<b>Mercedes Benz USA/Daimler Trucks</b>	<b>29,396</b>	Automotive goods	Mercedes-Benz Trucks is starting practical trials for its all-electric heavy-duty eActros truck. Atlanta, Portland www.mbusa.com www.daimler.com
43	<b>American Honda Motor, Honda North America</b>	<b>28,043</b>	Automotive goods	Honda inaugurated new motorcycle factory in Bangladesh. Torrance, Calif. Marysville, Ohio honda.com americas.hondatrading.com hondainamerica.com

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44	<b>OGO Fibers</b>	<b>28,022</b>	Paper/recyclables	Richmond Hill, Ontario; Summerville, S.C. <a href="http://www.ogofibers.com">www.ogofibers.com</a>
45	<b>John Deere</b>	<b>27,912</b>	Mfg-machinery	5 million turf products manufactured in Tennessee facility. Moline, Ill. <a href="http://www.deere.com">www.deere.com</a>
46	<b>Procter &amp; Gamble</b>	<b>26,524</b>	Mfg-consumer products	P&G reported its biggest quarterly sales gain in five years. Cincinnati, Ohio <a href="http://www.pg.com">www.pg.com</a>
47	<b>Imerys</b>	<b>25,135</b>	Minerals	Imerys continues expand into new markets through acquisitions targeted to expand the scope of its business and extend its product portfolio. Roswell, Ga. <a href="http://www.imerys.com">www.imerys.com</a>
48	<b>Fornazor International</b>	<b>25,044</b>	Animal feed	Hillsdale, N.J. <a href="http://www.fornazor.com">www.fornazor.com</a>
49	<b>Prairie Creek Grain</b>	<b>24,339</b>	Grain/animal feed	Elwood, Ill. <a href="http://www.pcgain.com">www.pcgain.com</a>
50	<b>BASF North America</b>	<b>24,206</b>	Chemicals-diversified	Florham Park, N.J. <a href="http://www.basf.us">www.basf.us</a>
51	<b>Alco Iron and Metal</b>	<b>24,000</b>	Metal/recyclables	A major purchaser and supplier of ferrous and non-ferrous scrap on domestic and international levels. San Leandro, Calif. <a href="http://www.alcometals.com">www.alcometals.com</a>
52	<b>Ekman Group</b>	<b>23,973</b>	Paper/recyclables	Wall Township, N.J. <a href="http://www.ekman-co.se">www.ekman-co.se</a>
53	<b>Ascend Performance Materials</b>	<b>22,859</b>	Chemicals/fibers/plastics	Houston, Texas <a href="http://www.ascendmaterials.com">www.ascendmaterials.com</a>
54	<b>Active Minerals International</b>	<b>22,464</b>	Minerals	Sparks, Md. <a href="http://www.activeminerals.com">www.activeminerals.com</a>
55	<b>Nestle</b>	<b>21,178</b>	Food/beverages/pet food	Nestle has rolled out the meat-free Incredible Burger in 1,500 outlets across Europe and plans to introduce the Awesome Burger in the United States later this year. Glendale, Calif.; St. Louis, Mo.; Greenwich, Conn. <a href="http://www.nestle.com">www.nestle.com</a>
56	<b>Chemours</b>	<b>21,000</b>	Chemicals	Carrier Transicold Europe is collaborating with Chemours to specify and adopt an Opteon™ XL low global warming potential hydrofluorolefin refrigerant to replace R-452A in transport refrigeration in 2021. Wilmington, Del. <a href="http://www.chemours.com">www.chemours.com</a>
57	<b>Dow Chemical</b>	<b>20,664</b>	Diversified	Midland, Mich. <a href="http://www.dow.com">www.dow.com</a>
58	<b>Staple Cotton Cooperative Association</b>	<b>20,184</b>	Cotton	Member services include domestic and export marketing; cotton warehousing; and agricultural financing, which is available through Stapdiscount, the lending arm of Staplcofn. Greenwood, Miss. <a href="http://www.staplcofn.com">www.staplcofn.com</a>
59	<b>3M</b>	<b>19,930</b>	Diversified	3M has entered into a definitive agreement to acquire the worldwide operations of Acelity Inc. and its KCI subsidiaries, developers and marketers of wound-care products. St. Paul, Minn. <a href="http://www.3m.com">www.3m.com</a>
60	<b>Michelin North America</b>	<b>19,299</b>	Mfg-Tire & rubber	Greenville, S.C. <a href="http://www.michelin.com">www.michelin.com</a>
61	<b>Meijer</b>	<b>18,467</b>	Retail	Meijer is expanding its popular Shop & Scan technology to all 11 Wisconsin stores. Grand Rapids, Michigan <a href="http://www.meijer.com">www.meijer.com</a>
62	<b>Graphic Packaging Holding</b>	<b>18,061</b>	Paper products	Atlanta, Ga. <a href="http://www.graphicpkg.com">www.graphicpkg.com</a>
63	<b>Costco Wholesale</b>	<b>17,174</b>	Retail	Provides a wide variety of merchandise at hundreds of locations worldwide. Issaquah, Wash. <a href="http://www.cosco.com">www.cosco.com</a>
64	<b>David J. Joseph</b>	<b>16,879</b>	Metal/recyclables	Cincinnati, Ohio <a href="http://www.djj.com">www.djj.com</a>
65	<b>Toyota Tsusho America</b>	<b>16,671</b>	Conglomerate	Georgetown, Ky. <a href="http://www.taiaamerica.com">www.taiaamerica.com</a>

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66	<b>KaMin</b>	<b>16,003</b>	Minerals-clay	CADAM SA announced its Brazilian operation has completely connected to the Brazilian electrical grid, which will give the facility a more reliable source of electricity to run the manufacturing operations at the plant. <i>Macon, Ga.</i> <a href="http://www.kaminllc.com">www.kaminllc.com</a>
67	<b>Anheuser Busch InBev</b>	<b>15,961</b>	Beverages	AB InBev and Tilray, a global pioneer in cannabis production and distribution, partnered to research non-alcohol beverages containing tetrahydrocannabinol and cannabidiol. The partnership is limited to Canada. <i>St. Louis, Mo.</i> <a href="http://www.ab-inbev.com">www.ab-inbev.com</a>
68	<b>Parkdale Mills</b>	<b>15,948</b>	Spun yarns	<i>Gastonia, N.C.</i> <a href="http://www.parkdalemills.com">www.parkdalemills.com</a>
69	<b>Ford Motor</b>	<b>15,919</b>	Automotive goods	Ford has introduced an autonomous robot in a factory in Spain, delivering parts to different plant areas. <i>Dearborn, Mich.</i> <a href="http://www.ford.com">www.ford.com</a>
70	<b>Chevron Phillips Chemical</b>	<b>15,613</b>	Chemicals	Collaborating with nearly 30 global corporations to create the Alliance to End Plastic Waste. <i>The Woodlands, Texas</i> <a href="http://www.cpchem.com">www.cpchem.com</a>
71	<b>Sino Paper</b>	<b>15,470</b>	Paper/recyclables	<i>Anaheim, Calif.</i> <a href="http://www.sino-paper.com">www.sino-paper.com</a>
72	<b>Sigma Recycling Inc</b>	<b>15,464</b>	Paper/recyclables	<i>Norcross, Ga.</i> <a href="http://www.srinc.us.com">www.srinc.us.com</a>
73	<b>Central National Gottesman</b>	<b>15,198</b>	Paper products/pulp/forest products	Markets a full range of wood pulp used in everything from printing papers to absorbent diapers and tissues. <i>Purchase, N.Y.</i> <a href="http://www.cng-inc.com">www.cng-inc.com</a>
74	<b>Nissan North America/Nissan Trading</b>	<b>14,958</b>	Automotive goods	Nissan Intelligent Mobility vision to bring "Safety Shield 360" to top-selling models, representing more than 1 million vehicles annually. <i>Franklin, Tenn.; Farmington Hills, Mich.</i> <a href="http://www.nissanusa.com">www.nissanusa.com</a>
75	<b>Nippon Dynawave Packaging</b>	<b>14,928</b>	Paper products	<i>Longview, Wash.</i> <a href="http://www.nippondynawave.com">www.nippondynawave.com</a>
76	<b>Advanced Steel Recovery</b>	<b>14,295</b>	Metal/recyclables	Invented FASTek, the world's first machine designed to fully automate the containerization of scrap metal. <i>Fontana, Calif.</i> <a href="http://www.advancedsteel.com">www.advancedsteel.com</a>
77	<b>Almarai</b>	<b>13,994</b>	Conglomerate	<i>Riyadh, Saudi Arabia</i> <a href="http://www.almarai.com">www.almarai.com</a>
78	<b>VIPA Group</b>	<b>13,042</b>	Paper/recyclables	<i>Lausanne, Switzerland</i> <a href="http://www.vipa.ch">www.vipa.ch</a>
79	<b>Kimberly-Clark</b>	<b>12,950</b>	Paper products	In 2018, the company generated 51 percent of its net sales in North America and 49 percent in international markets. <i>Irving, Texas</i> <a href="http://www.kimberly-clark.com">www.kimberly-clark.com</a>
80	<b>POET Nutrition</b>	<b>12,942</b>	Grain/animal feed	POET is replacing petrochemicals with bio-based products in the asphalt industry. <i>Sioux Falls, S.D.</i> <a href="http://www.poet.com">www.poet.com</a>
81	<b>Zen Trading</b>	<b>12,708</b>	Animal feed/grain	<i>San Francisco, Calif.</i>
82	<b>Sysco</b>	<b>12,665</b>	Food/refrigerated	Sysco Corporation has acquired Doerie Food Services, a leading Louisiana broadline distributor with approximately \$250 million in annual foodservice distribution sales. <i>Houston, Texas</i> <a href="http://www.sysco.com">www.sysco.com</a>
83	<b>Resolute Forest Products</b>	<b>12,644</b>	Paper/pulp/wood products	Resolute Forest Products announced \$52.3 million strategic investment plan at Saint-Félicien are expected to improve several areas of the operation, increasing the average daily production capacity by 76 metric tons and reducing greenhouse gas emissions from the use of fossil fuels by 20 percent. <i>Montreal, Canada</i> <a href="http://www.resolutelp.com">www.resolutelp.com</a>
84	<b>Vinmar International</b>	<b>12,627</b>	Chemicals/plastics	Vinmar launches new polymers resale and distribution business Vinmar Polymers America. <i>Houston, Texas</i> <a href="http://www.vinmar.com">www.vinmar.com</a>

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85	<b>Sappi Cloquet</b>	<b>12,576</b>	Paper/pulp/paper products	Sappi North America announces the completion of paper machine rebuild to produce new sustainable, innovative packaging lines. <i>Cloquet, Minn.</i> <a href="http://www.sappi.com">www.sappi.com</a>
86	<b>Union Underwear</b>	<b>12,465</b>	Apparel mfg.	<i>Bowling Green, Ky.</i> <a href="http://www.fruit.com">www.fruit.com</a>
87	<b>Jordan Trading</b>	<b>12,284</b>	Paper/recyclables	<i>Kingston, N.Y.</i> <a href="http://www.business.ulsterchamber.org/list/member/jordan-trading-inc-kingston-1528">www.business.ulsterchamber.org/list/member/jordan-trading-inc-kingston-1528</a>
88	<b>National Beef</b>	<b>12,247</b>	Food	Majority-owned by Brazilian firm Marfig, National Beef plans to take over Sysco-owned Iowa Premium, a regional packer focused on processing Black Angus steers for the Upper Midwest. <i>Kansas City, Mo.</i> <a href="http://www.nationalbeef.com">www.nationalbeef.com</a>
89	<b>Sonoco Products</b>	<b>12,213</b>	Paper/packaging	Expansion of its environmental and social stewardship initiatives to include commitments to achieve greater packaging sustainability and recycling in support of the food industry's efforts to reduce global food waste. <i>Hartsville, S.C.</i> <a href="http://www.sonoco.com">www.sonoco.com</a>
90	<b>Stone Arch Commodities</b>	<b>12,200</b>	Grain/animal feed	US Small Business Administration named Stone Arch Commodities Minnesota Exporter of the Year. <i>Minneapolis, Minnesota</i> <a href="http://www.stonearch.com">www.stonearch.com</a>
91	<b>Perez Trading</b>	<b>12,018</b>	Paper/packaging	<i>Miami, Fla.</i> <a href="http://www.pereztrading.com">www.pereztrading.com</a>
92	<b>Home Depot</b>	<b>11,622</b>	Retail	More than 35,000 products in its stores and 1 million products online. <i>Atlanta, Ga.</i> <a href="http://www.homedepot.com">www.homedepot.com</a>
93	<b>Evonik</b>	<b>11,485</b>	Chemicals	<i>Parsippany, N.J.</i> <a href="http://www.evonik.com">www.evonik.com</a>
94	<b>Border Valley Trading</b>	<b>11,353</b>	Grain/animal feed	Supplies in excess of 300,000 tons of forage products to domestic and international customers around the world. <i>Brawley, Calif.</i> <a href="http://www.bordervalley.net">www.bordervalley.net</a>
95	<b>ECOM America</b>	<b>11,213</b>	Mfg equipment	Designs and markets advanced portable emission analyzers worldwide in a variety of industries. <i>Gainsville, Ga.</i> <a href="http://www.ecomusa.com">www.ecomusa.com</a>
96	<b>Tesla</b>	<b>11,210</b>	Automotive goods	Tesla expects to start converting its electric cars into fully self-driving vehicles next year as part of a plan to create a network of robotic taxis to compete against Uber and other ride-hailing services. <i>Palo Alto, California</i> <a href="http://www.tesla.com">www.tesla.com</a>
97	<b>Mehali Papers</b>	<b>10,863</b>	Metal/recyclables	<i>Hoboken, N.J.</i> <a href="http://www.mehali.com">www.mehali.com</a>
98	<b>Montachem</b>	<b>10,188</b>	Plastics recyclables	<i>Fort Lauderdale, Fla.</i> <a href="http://www.montachem.com">www.montachem.com</a>
99	<b>Calaway Trading</b>	<b>10,120</b>	Agriculture	Exports hay from the western United States to markets including Korea, Japan, China, and United Arab Emirates. <i>Ellensburg, Wash.</i> <a href="http://www.calaway.net">www.calaway.net</a>
100	<b>Coors Brewing Company</b>	<b>9,900</b>	Beverages	Crafted by the same brewmasters behind the No. 1 chelada in Mexico, a new release Sol Chelada brings the same flavor to the US previously been enjoyed south of the border. <i>Golden, Colorado</i> <a href="http://www.coors.com">www.coors.com</a>

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1	<b>Walmart</b>	<b>940,410</b>	Retail	Walmart, the nation's largest grocer, announced its entry into the beef industry in April, developing an end-to-end supply chain for Angus beef. <i>Bentonville, Ark.</i> <a href="http://www.walmartstores.com">www.walmartstores.com</a>
2	<b>Target</b>	<b>631,621</b>	Retail	The company's fourth-quarter 2018 net interest expense was \$110 million, compared with \$131 million in 2017. <i>Minneapolis, Minn.</i> <a href="http://www.target.com">www.target.com</a>
3	<b>Home Depot</b>	<b>417,100</b>	Retail	Reported sales of \$30.5 billion for the second quarter of fiscal 2018, an 8.4 percent increase from the second quarter of fiscal 2017. <i>Atlanta, Ga.</i> <a href="http://www.homedepot.com">www.homedepot.com</a>
4	<b>Lowe's</b>	<b>307,625</b>	Retail	Lowe's and GE Lighting expand partnership to differentiate light bulb offering. <i>Mooresville, N.C.</i> <a href="http://www.lowes.com">www.lowes.com</a>
5	<b>Dole Food</b>	<b>235,571</b>	Fruit and vegetables	New partnership with Safeway Fresh Foods to expand the company's product line to include new ideas in fresh fruits and vegetables. <i>Thousand Oaks, Calif.</i> <a href="http://www.dole.com">www.dole.com</a>
6	<b>Samsung America</b>	<b>190,144</b>	Conglomerate	Samsung achieves largest share of 5G network solutions in Korea. <i>Ridgefield Park, N.J.</i> <a href="http://www.samsung.com">www.samsung.com</a>
7	<b>Family Dollar Stores/Dollar Tree</b>	<b>180,985</b>	Retail	Dollar Tree and Family Dollar to hire 25,000 associates in nationwide hiring event. <i>Matthews, NC, Chesapeake, Va.</i> <a href="http://www.familydollar.com">www.familydollar.com</a>
8	<b>LG Group</b>	<b>173,720</b>	Conglomerate	The LG Home Appliance & Air Solution Company recorded third-quarter revenue of \$4.33 billion. <i>Englewood Cliffs, N.J.</i> <a href="http://www.lgcorp.com">www.lgcorp.com</a>
9	<b>Philips Electronics North America</b>	<b>152,903</b>	Electronics	Philips delivered 4 percent comparable sales growth, a strong 9 percent order intake growth and a solid 100 basis points improvement in operational performance in Q2 driven by our growth and productivity programs. <i>Andover, Mass.</i> <a href="http://www.usa.philips.com">www.usa.philips.com</a>
10	<b>IKEA International</b>	<b>142,894</b>	Retail	IKEA is working to develop a new meatball that looks and tastes like meat but is made from plant based alternative proteins. IKEA has the ambition to serve the new plant-based meatball globally in all restaurants. <i>Conshohocken, Pa.</i> <a href="http://www.ikea.com">www.ikea.com</a>
11	<b>Chiquita Brands International</b>	<b>132,335</b>	Fresh fruit and vegetables	Chiquita Brands International has implemented a new, dedicated, and integrated container service that sets a higher standard to safeguard the premium quality of its bananas across the world. <i>Charlotte, N.C.</i> <a href="http://www.chiquita.com">www.chiquita.com</a>
12	<b>Amazon</b>	<b>128,374</b>	Retail	Amazon and Souq have launched Amazon.ae in the United Arab Emirates, featuring more than 30 million products from local and international businesses, including 4 million products from Amazon US. <i>Seattle, Washington</i> <a href="http://www.amazon.com">www.amazon.com</a>
13	<b>Sumitomo</b>	<b>124,627</b>	Conglomerate	In February 2018, invested in Petgo, a Japanese pet supplies e-commerce firm, expanding its companion animals medicine business. <i>New York, N.J.</i> <a href="http://www.sumitomocorp.co.jp">www.sumitomocorp.co.jp</a>
14	<b>Nike</b>	<b>124,441</b>	Footwear and apparel	<i>Beaverton, Ore.</i> <a href="http://www.nikebiz.com">www.nikebiz.com</a>
15	<b>Newell Brands</b>	<b>124,055</b>	Outdoor and home goods	Well-known brands include Paper Mate, Sharpie, Parker, Elmer's, Coleman, Sunbeam, Mr. Coffee, Graco, Calphalon, Rubbermaid, First Alert, and Yankee Candle. <i>Hoboken, N.J.</i> <a href="http://www.newellbrands.com">www.newellbrands.com</a>
16	<b>Costco Wholesale</b>	<b>120,078</b>	Retail	With hundreds of locations worldwide, the membership warehouse club provides a wide selection of merchandise. <i>Issaquah, Wash.</i> <a href="http://www.costco.com">www.costco.com</a>

# 2019 JOC Top 100 Importers

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17	<b>J.C. Penney</b>	<b>108,683</b>	Retail	The chain has largely ended sales of appliances and furniture to focus on clothing and home goods. <i>Plano, Texas</i> <a href="http://www.jcpenney.net">www.jcpenney.net</a>
18	<b>General Electric</b>	<b>99,223</b>	Conglomerate	<i>Fairfield, Conn.</i> <a href="http://www.ge.com">www.ge.com</a>
19	<b>Heineken USA</b>	<b>78,583</b>	Beverages	Heineken recently completed a transactions to form a long-term strategic partnership with China Resources Enterprise and China Resources Beer (Holdings). <i>White Plains, N.Y.</i> <a href="http://www.heinekeninternational.com">www.heinekeninternational.com</a>
20	<b>Williams-Sonoma</b>	<b>75,680</b>	Retail	Launched cocktail mixes and salts made in partnership with Casamigos, the award-winning, ultra-premium Tequilas and Mezcal from longtime friends George Clooney, Rande Gerber, and Mike Meldman. The new partnership includes four cocktail mixes, three cocktail salts, and one cocktail gift set. <i>San Francisco, Calif.</i> <a href="http://www.williams-sonomains.com">www.williams-sonomains.com</a>
21	<b>Gap Stores</b>	<b>66,126</b>	Retail	Six brands: Gap, Banana Republic, Old Navy, Athleta, Intermix, and Hill City. Gap's clothes are available in 90 countries worldwide through over 3,100 company-operated stores, almost 400 franchise stores. <i>San Francisco, Calif.</i> <a href="http://www.gap.com">www.gap.com</a>
22	<b>LKQ Corporation</b>	<b>65,683</b>	Auto parts	LKQ announces \$500 million stock repurchase program. <i>Chicago, Ill.</i> <a href="http://www.lkqcorp.com">www.lkqcorp.com</a>
23	<b>Red Bull North America</b>	<b>63,657</b>	Beverages	Red Bull launches organic soda line. <i>Santa Monica, Calif.</i> <a href="http://www.redbull.com">www.redbull.com</a>
24	<b>Rooms to Go</b>	<b>63,425</b>	Retail furniture	Lowe's and GE Lighting expand partnership to differentiate light bulb offering. <i>Seffner, Fla.</i> <a href="http://www.roomstogo.com">www.roomstogo.com</a>
25	<b>Haier America Trading</b>	<b>61,377</b>	Appliances	GE Appliances, a division of Haier America Trading, announces expanded commercial leadership roles to further drive business growth in US. <i>Wayne, N.J.</i> <a href="http://www.haierappliances.com">www.haierappliances.com</a>
26	<b>Mercedes Benz USA/Daimler Trucks</b>	<b>60,325</b>	Automotive goods	Announced URBANETIC mobility concept to enable on-demand, sustainable, and efficiency movement of goods and people. <i>Atlanta, Portland</i> <a href="http://www.mbusa.com">www.mbusa.com</a> <a href="http://www.daimler.com">www.daimler.com</a>
27	<b>Pier 1 Imports</b>	<b>59,125</b>	Retail	<i>Fort Worth, Texas</i> <a href="http://www.pier1.com">www.pier1.com</a>
28	<b>Fresh Del Monte Produce</b>	<b>52,399</b>	Foods	<i>Coral Gables, Fla.</i> <a href="http://www.delmonte.com">www.delmonte.com</a>
29	<b>Hankook Tire America</b>	<b>50,745</b>	Tires	Hankook won an International Design Excellence Awards prize for its new electric vehicle tire. <i>Wayne, N.J.</i> <a href="http://www.hankooktireusa.com">www.hankooktireusa.com</a>
30	<b>Anheuser Busch InBev</b>	<b>50,504</b>	Beverages	AB InBev and Tilray, a global pioneer in cannabis production and distribution, partnered to research non-alcohol beverages containing tetrahydrocannabinol and cannabidiol. The partnership is limited to Canada. <i>St. Louis, Mo.</i> <a href="http://www.ab-inbev.com">www.ab-inbev.com</a>
31	<b>Michelin North America</b>	<b>48,577</b>	Mfg-Tire & rubber	Michelin completed its \$1.4 billion acquisition of rubber tracks and tire manufacturer Camso in December. <i>Greenville, S.C.</i> <a href="http://www.michelin.com">www.michelin.com</a>
32	<b>Sony Corp. of America</b>	<b>47,722</b>	Electronics	Sony developed a new rights management system for digital content using blockchain as the foundation. <i>New York, N.J.</i> <a href="http://www.sony.com">www.sony.com</a>
33	<b>Nestle</b>	<b>47,615</b>	Food/beverages/pet food	Nestle signed the New Plastics Economy Global Commitment, which looks to advance a circular economy where plastics never become waste. <i>Glendale, Calif.; St. Louis, Mo.; Greenwich, Conn.</i> <a href="http://www.nestle.com">www.nestle.com</a>
34	<b>Toyota Tsusho America</b>	<b>47,540</b>	Conglomerate	Led Series A funding for Singaporean transportation startup mobilityX. <i>Georgetown, Ky.</i> <a href="http://www.taiafrica.com">www.taiafrica.com</a>

# 2019 JOC Top 100 Importers

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35	<b>TJX</b>	<b>46,545</b>	Retail	Framingham, Mass. <a href="http://www.tjx.com">www.tjx.com</a>
36	<b>MS International</b>	<b>41,248</b>	Outdoor and home goods	Will invest \$4.7 million in a new distribution center and showroom. Orange, Calif. <a href="http://www.msistone.com">www.msistone.com</a>
37	<b>BMW of North America</b>	<b>40,836</b>	Automotive goods	Teamed up with BASF and Samsung on cross-industry effort to make cobalt mining more sustainable. Woodcliff Lake, N.J. <a href="http://bmwusa.com">bmwusa.com</a> <a href="http://www.bmwusafactory.com">www.bmwusafactory.com</a> <a href="http://bmwgroup.com">bmwgroup.com</a>
38	<b>Arauco Wood Products</b>	<b>39,752</b>	Forest products	Atlanta, Ga. <a href="http://www.arauco.cl">www.arauco.cl</a>
39	<b>Dollar General</b>	<b>38,022</b>	Retail	Opened 15,000th store in July. Goodlettsville, Tenn. <a href="http://www.dollargeneral.com">www.dollargeneral.com</a>
40	<b>Continental Tire</b>	<b>36,987</b>	Tires	Invested \$10 million in equipment and facility upgrades at Winchester, Virginia factory. Fort Mill, S.C. <a href="http://www.continentaltire.com">www.continentaltire.com</a>
41	<b>Adidas Group</b>	<b>36,912</b>	Footwear and apparel	Extended partnership with German Football Association to 2026. Portland, Ore. <a href="http://www.adidas-group.com">www.adidas-group.com</a>
42	<b>Electrolux</b>	<b>36,389</b>	Appliances	Opened its first microbiology lab in September. Charlotte, N.C. <a href="http://www.electrolux.com">www.electrolux.com</a>
43	<b>Bed Bath &amp; Beyond</b>	<b>35,800</b>	Household	Union, N.J. <a href="http://www.bedbathandbeyond.com">www.bedbathandbeyond.com</a>
44	<b>Best Buy</b>	<b>35,277</b>	Retail	Best Buy holds exclusive US retail rights to sell TytoHome kits, allowing consumers to perform medical tests and connect with physicians to remotely diagnose symptoms. The 6-year-old Israeli startup Tyto Care began commercializing and selling its product two years ago. Richfield, Minn. <a href="http://www.bestbuy.com">www.bestbuy.com</a>
45	<b>Schneider Electric</b>	<b>35,099</b>	Electronics	Reached deal to purchase Larsen Toubro's Electrical & Automation business. Saint Charles, Minn. <a href="http://www.apc.com">www.apc.com</a>
46	<b>Mitsubishi Motors</b>	<b>34,898</b>	Automotive goods	Partnered with Google to embed Android operating systems in vehicles. Cypress, Calif. <a href="http://www.mitsubishi-motors.com">www.mitsubishi-motors.com</a>
47	<b>Kubota Tractor</b>	<b>34,043</b>	Tractors and agri tools	Entered new mower segment with commercial stand-on mowers. Torrence, Calif. <a href="http://www.kubota.com">www.kubota.com</a>
48	<b>Gildan Activewear</b>	<b>33,426</b>	Apparel Mfg.	Montreal, Canada <a href="http://www.gildan.com">www.gildan.com</a>
49	<b>Hanes Brands</b>	<b>32,266</b>	Apparel	Completed acquisition of Australia's Bras N Things. Winston-Salem, N.C. <a href="http://www.hanesbrands.com">www.hanesbrands.com</a>
50	<b>Bob's Discount Furniture</b>	<b>31,779</b>	Furniture retailer	Opened six new stores on the West Coast. Manchester, Conn. <a href="http://www.mybobs.com">www.mybobs.com</a>
51	<b>Coaster of America</b>	<b>31,458</b>	Furniture	Santa Fe Springs, Calif. <a href="http://www.coastercompany.com">www.coastercompany.com</a>
52	<b>Hasbro</b>	<b>30,253</b>	Toys	Hasbro partnered with Epic Games to launch toys and games based on the wildly popular video game Fortnite. Pawtucket, R.I. <a href="http://www.hasbro.com">www.hasbro.com</a>
53	<b>Mobis Parts America</b>	<b>29,885</b>	Auto parts	West Point, Ga.; Montgomery, Ala. <a href="http://www.mobisalabama.com">www.mobisalabama.com</a>
54	<b>At Home Procurement Inc</b>	<b>29,678</b>	Retail	Plano, Texas
55	<b>Caterpillar</b>	<b>28,329</b>	Mfg-Machinery	The Waco Work Tools DC is recycling wooden shipping crates to protect dogs from inclement weather. Peoria, Ill. <a href="http://www.caterpillar.com">www.caterpillar.com</a>
56	<b>Goodyear Rubber &amp; Tire</b>	<b>28,222</b>	Tires	Akron, Ohio <a href="http://corporate.goodyear.com">corporate.goodyear.com</a>



# 2019 JOC Top 100 Importers

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57	<b>Mattel</b>	<b>27,794</b>	Toys	Mattel plans to create multibranded family entertainment centers featuring Barbie and Hot Wheels, with a global roll-out beginning in 2020. The centers will bring Mattel's iconic brands to life by combining physical and digital play. <i>El Segundo, Calif.</i> <a href="http://www.mattel.com">www.mattel.com</a>
58	<b>American Honda Motor, Honda North America</b>	<b>26,618</b>	Automotive goods	<i>Torrance, Calif. Marysville, Ohio</i> <a href="http://honda.com">honda.com</a> <a href="http://americas.hondatrading.com">americas.hondatrading.com</a> <a href="http://hondainamerica.com">hondainamerica.com</a>
59	<b>Hyundai Motor Manufacturing</b>	<b>25,622</b>	Motor vehicles	<i>Montgomery, Ala.</i> <a href="http://www.hmmausa.com">www.hmmausa.com</a>
60	<b>Ford Motor</b>	<b>25,577</b>	Mfg-Automobiles	<i>Dearborn, Mich.</i> <a href="http://www.ford.com">www.ford.com</a>
61	<b>Skechers USA</b>	<b>25,501</b>	Apparel and footwear	<i>Manhattan Beach, Calif.</i> <a href="http://www.skechers.com">www.skechers.com</a>
62	<b>Bissell Homecare</b>	<b>23,492</b>	Household	<i>Grand Rapids, Mich.</i> <a href="http://www.bissell.com">www.bissell.com</a>
63	<b>Conair</b>	<b>22,877</b>	Appliances & personal care	Introduced new precision medical plastic tube cutter to virtually eliminate secondary cutting. <i>East Windsor, N.J.</i> <a href="http://www.conair.com">www.conair.com</a>
64	<b>American Tire Distributors</b>	<b>22,641</b>	Tires	Completed a recapitalization program in 2018 and exited Chapter 11. <i>Huntersville, N.C.</i> <a href="http://www.atd-us.com">www.atd-us.com</a>
65	<b>BASF North America</b>	<b>22,596</b>	Chemicals-diversified	Announced plans to expan capacity for methane sulfonic acid at its facility in Ludwigshafen, Germany. <i>Florham Park, N.J.</i> <a href="http://www.basf.us">www.basf.us</a>
66	<b>Joann Fabric and Craft Stores</b>	<b>22,342</b>	Retail	Opened a new concept store to inspire creativity and community by reimagining the store experience. <i>Hudson, Ohio</i> <a href="http://www.joann.com">www.joann.com</a>
67	<b>PVH</b>	<b>22,273</b>	Apparel	Won honors from the US State Department for sustainable operations in Ethiopia. <i>New York, N.J.</i> <a href="http://www.pvh.com">www.pvh.com</a>
68	<b>Euromarket Designs</b>	<b>22,085</b>	Retail	Introduced a children's collection that completes the integration of the Land of Nod business into Crate and Barrel. <i>Northbrook, Ill.</i> <a href="http://www.crateandbarrel.com">www.crateandbarrel.com</a>
69	<b>John Deere</b>	<b>21,944</b>	Mfg-Machinery	Released software for mapping timber operations and enhance efficiency of logging equipment. <i>Moline, Ill.</i> <a href="http://www.deere.com">www.deere.com</a>
70	<b>Graco</b>	<b>21,107</b>	Coatings and fluids equipment	<i>Minneapolis, Minn.</i> <a href="http://www.graco.com">www.graco.com</a>
71	<b>Nissan North America/Nissan Trading</b>	<b>21,003</b>	Automobiles	Was the first Japanese manufacturer to join electric street racing of Formula E. <i>Franklin, Tenn.; Farmington Hills, Mich.</i> <a href="http://www.nissanusa.com">www.nissanusa.com</a>
72	<b>DUBAL America</b>	<b>20,715</b>	Metals	<i>Creve Coeur, Mo.</i> <a href="http://www.dubalamerica.com">www.dubalamerica.com</a>
73	<b>E&amp;E</b>	<b>20,701</b>	Furniture	<i>Fremont, Calif.</i> <a href="http://www.ee1994.com">www.ee1994.com</a>
74	<b>CMPC Maderas</b>	<b>20,621</b>	Paper products/pulp/forest products	<i>Atlanta, Ga.</i> <a href="http://www.cmpc.com">www.cmpc.com</a>
75	<b>Yokohama Tire</b>	<b>20,229</b>	Tires	Opened new R&D center in Cornelius, North Carolina. <i>Fullerton, Calif.</i> <a href="http://www.yokohamatire.com">www.yokohamatire.com</a>
76	<b>Starbucks</b>	<b>20,171</b>	Beverages	Starbucks is reportedly looking to implement Microsoft's Azure Blockchain Service to track coffee production. The firm will work with farmers in Costa Rica, Colombia, and Rwanda to pilot a blockchain-based coffee-tracking system. <i>Seattle, Washington</i> <a href="http://www.starbucks.com">www.starbucks.com</a>
77	<b>Raymour &amp; Flanigan Furniture</b>	<b>19,501</b>	Retail	<i>Liverpool, N.Y.</i> <a href="http://www.raymourflanigan.com">www.raymourflanigan.com</a>

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78	<b>Shark Ninja</b>	<b>19,421</b>	Appliances	Shark Ninja plans to double its European sales to around \$660 million over the next three years. Newton, Mass. <a href="http://www.sharkninja.com">www.sharkninja.com</a>
79	<b>Giti Tire USA</b>	<b>19,223</b>	Tires	Rancho Cucamonga, Calif. <a href="http://www.giti.com">www.giti.com</a>
80	<b>Fiji Water</b>	<b>18,986</b>	Beverages	Los Angeles, Calif. <a href="http://www.fijiwater.com">www.fijiwater.com</a>
81	<b>Badcock Home Furniture</b>	<b>18,514</b>	Furniture	More than 350 Badcock stores in eight states: Florida, Alabama, Mississippi, Tennessee, North Carolina, South Carolina, Georgia, and Virginia. Mulberry, Florida <a href="http://www.badcock.com">www.badcock.com</a>
82	<b>Keter North America Inc</b>	<b>17,457</b>	Storage	Anderson, Ind. <a href="http://www.keter.com">www.keter.com</a>
83	<b>Toyo Tires</b>	<b>17,308</b>	Tires	Cypress, Calif. <a href="http://www.toyotires.com">www.toyotires.com</a>
84	<b>Samsonite</b>	<b>17,162</b>	Luggage	Samsonite has inked a deal with Mattel to bring a line of Barbie-inspired suitcases, trolleys, and bags to Europe. The doll's 60th anniversary is this year. Tsim Sha Tsui, Hong Kong <a href="http://www.samsonite.com">www.samsonite.com</a>
85	<b>Prime Wheel</b>	<b>16,508</b>	Automobiles	Gardena, Calif. <a href="http://www.primewheel.com">www.primewheel.com</a>
86	<b>Subaru</b>	<b>16,492</b>	Automobiles	Camden, N.J. <a href="http://www.subaru.com">www.subaru.com</a>
87	<b>Payless Shoe Source</b>	<b>16,466</b>	Footwear	Closing stores in the US, Puerto Rico, and Canada, and winding down e-commerce site. Stores in Latin America to continue operations. Topeka, Kansas <a href="http://www.payless.com">www.payless.com</a>
88	<b>Solaris Paper</b>	<b>16,451</b>	Paper products/pulp/forest products	Santa Fe Springs, Calif. <a href="http://www.solarispaper.com">www.solarispaper.com</a>
89	<b>LANXESS Corporation</b>	<b>16,439</b>	Chemicals-diversified	Pittsburgh, Pa. <a href="http://www.lanxess.com">www.lanxess.com</a>
90	<b>Goya Foods</b>	<b>15,866</b>	Foods	Secaucus, N.J. <a href="http://www.goya.com">www.goya.com</a>
91	<b>Living Spaces</b>	<b>15,864</b>	Furniture	La Mirada, Calif. <a href="http://www.livingspaces.com">www.livingspaces.com</a>
92	<b>99 Cents Only Stores</b>	<b>15,664</b>	Retail	Commerce, Calif. <a href="http://www.99only.com">www.99only.com</a>
93	<b>Under Armour</b>	<b>15,634</b>	Apparel	UA this year has opened its first store in New Delhi at the DLF Promenade Mall in Vasant Kunj. Baltimore, Md. <a href="http://www.underarmour.com">www.underarmour.com</a>
94	<b>Pirelli</b>	<b>15,564</b>	Tires	Rome, Ga. <a href="http://www.pirelli.com">www.pirelli.com</a>
95	<b>Yazaki North America</b>	<b>14,983</b>	Automotive Goods	Canton, Michigan <a href="http://www.yazaki-na.com">www.yazaki-na.com</a>
96	<b>BJ's Wholesale</b>	<b>14,938</b>	Retail	Introduced its new Wellsley Farms wines from some of the finest winemaking regions in the world. Westborough, Mass. <a href="http://www.bjs.com">www.bjs.com</a>
97	<b>Danone</b>	<b>14,500</b>	Food and beverages	Top three countries in 2018 in terms of sales: US, China, and France. White Plains, N.Y. <a href="http://www.danone.com">www.danone.com</a>
98	<b>Volkswagen Group</b>	<b>13,875</b>	Automotive goods	Herndon, Va. <a href="http://www.volkswagengroupofamerica.com">www.volkswagengroupofamerica.com</a>
99	<b>Michaels Stores</b>	<b>13,445</b>	Arts supplies	Expanding its Community Classroom program to stores across the US and Canada. Irving, Texas <a href="http://www.michaels.com">www.michaels.com</a>
100	<b>Belnick Incorporated</b>	<b>13,352</b>	Furniture	Canton, Ga. <a href="http://www.belnickinc.com">www.belnickinc.com</a>