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CellMark Annual Report 2003





# A word from the president

2003 marked the completion of CellMark's twentieth year. Time has seemingly flown by since a handful of people sharing a common goal took a bold step and joined together as entrepreneurs in the summer of 1984. Our sales that first year amounted to just USD 25 million. Ambitious as we were, none of us thought that in less than twenty years we would grow to become the world's largest marketing company specializing in pulp and paper.

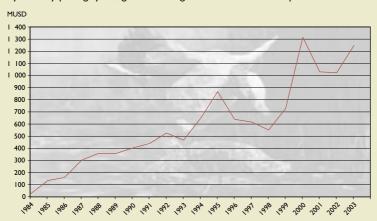
In an industry that over the past two decades grew at an annual rate of less than three percent, our own growth has been extraordinary. Our sales of pulp, paper, packaging paper and board, and recycled fibre in 2003 reached 3.7 million tons, not only a record for CellMark, but for any of our peers.

We achieved our current place in the industry through a combination of hard work, an unwavering focus on basic pulp and paper products, timely acquisitions, a strict dedication to common culture, the building of a very solid reputation, and, of course, a measure of good fortune.

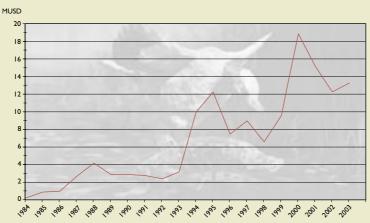
Over those twenty years our tonnage volume has grown steadily, rising from forty-six thousand tons in 1984 to 3.7 million tons in 2003.



Our operating income has increased steadily although its growth has been affected by industry pricing cycles, global exchange rates and our relative product mix.



Over the same time period our pre-tax profit rose quite steadily. Our profit is always affected by industry price cycles.



2003 also marked another lackluster year for the global pulp and paper industry. But, while demand for virtually all pulp and paper grades was soft the producers effectively used structured downtime to manage excess capacity.

For CellMark, 2003 was yet again another excellent year. In addition to the record volume our operating income at USD 1.3 billion was the second highest in our history and our pre-tax profit at USD 13 million was our third best.

We are proud of our accomplishments over our relatively brief history. We are very well-positioned to continue to grow and prosper and look forward to our future with the same enthusiasm and resolve that characterized our first twenty years.



# **Divisional Highlights 2003**

#### CellMark Pulp

- Global shipments of bleached chemical pulp increased by nearly 5% in 2003, primarily due to higher demand from China.
- Supply increased at an even faster rate, more than 6%, while supplier inventories were up 13% at year end.
- Close to 90% of the increase in supply and inventory occurred in hardwood grades. The softwood market was balanced.
- The decline in the U.S. dollar along with improved demand drove nominal prices for softwood higher, while hardwood remained in the doldrums for much of the year. The price gap between the two grades reached a historical high at year end.
- CellMark Pulp's volume and profit were more or less unchanged from 2002. We foresee some loss of volume in 2004 but expect improved per ton margins from higher average pulp prices.

#### CellMark Paper

- To the great disappointment of buyers and sellers alike the anticipated recovery from the dismal paper market of 2002 failed to materialize.
- The North American and Asian markets for newsprint and select printing grades saw some improvement in pricing but this was driven purely by supply management. Other sectors like coated free sheet experienced some price erosion.
- While we were able to maintain our volume in 2003 our margins dropped significantly resulting in disappointing profitability.
- We see a slow and gradual global recovery led by economic growth in the U.S.A.
- We are optimistic about our future particularly given promising new opportunities and have added several sales people while at the same time reducing overall costs.

#### CellMark Packaging

- Overall 2003 was a disappointing year for the global packaging industry.
   By way of example, the production of corrugated packaging in the huge
   U.S.A. market showed no gain in 2003 in spite of robust economic recovery.
- U.S.A. linerboard exports grew just over 3% in 2003, relatively unaided by the weak U.S. dollar. Exports of American linerboard have long been CellMark Packaging's core business.
- With the completion of new supply agreements our shipments increased 60% with profits also showing strong growth.
- We anticipate improved market conditions for containerboard in 2004, while sack kraft markets are likely to languish for much of the year.
- We will continue to focus on global sourcing and the growth in containerboard capacities in Asia and Europe will offer us new opportunities.

#### CellMark Recycling

- China surged past Japan into second place (after the U.S.) in recovered paper consumption. China's usage now exceeds that of France, Germany and Italy combined.
- U.S. recovered paper exports were up 22%, reaching an all-time high.
- Our volume increased 6%, falling just short of one million tons, a target we should achieve in 2004.
- Our global presence continued to expand with recovered paper being purchased in 26 countries and shipped to 40 markets around the world.

# **About CellMark**

In the twenty years since our founding we have grown into the world's largest marketing company specialized in pulp and paper. The 3.7 million tons we shipped in 2003 is an industry record for a marketing company. Our unprecedented growth came both organically and by way of strategic and timely acquisitions. Importantly, along the way we have constantly maintained our focus on the marketing of four basic products.

Two of these, wood pulp and recovered paper, are the raw materials, or inputs, for the paper and paperboard making process. The other two, printing papers and packaging paper and board, represent the output of the paper and paperboard making process. While four specialized operating divisions manage the four product groupings, synergies abound. These divisions are:



Each division both sources and markets its product range on a worldwide basis, giving us the greatest possible presence and minimizing the impact of regional disruptions. The divisions are supported by our own network of forty-seven company offices in twenty-two countries around the globe.

Our success results from not only our focus, but also a combination of elements including our experienced and dedicated team, the ability to utilize our unrivaled market intelligence, our flat and efficient organizational structure, our logistical capabilities, and our strong balance sheet.

Achievements in our goal to place more and more of our product supply under exclusive long-term contracts have also been a major factor in our success. These contracts benefit producers and buyers alike. Producers can realize improved cash flow and reduced overhead. They benefit from lower freight costs by utilizing our leverage in shipping and can concentrate on their strengths in manufacturing. Buyers gain guaranteed supply from dedicated producers, the highest level of service, and access to our financial support and insured credit facilities.

All of us at CellMark look forward to the challenges and opportunities in the next twenty years.

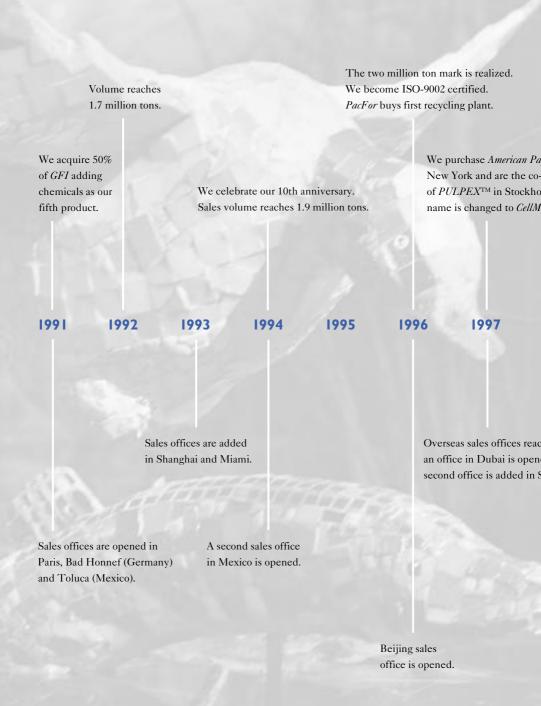


Cellulose Marketing International AB is founded in Gothenburg. 21 employees. Five overseas sales offices are established.

One million tons are sold to 36 markets.

We become 100% employee-owned. We acquire Pacific Forest Resources, Inc. (PacFor), adding packaging paper and board and recovered paper to our existing base in market pulp and white paper. 1984 1985 1986 1987 1988 1989 1990 Sales offices are established in Sales offices are Taipei, Seoul, Geneva, London opened in Bombay, and Seattle. Singapore, Bangkok and Appleton (USA). Cellulose Insurance, Sales offices are opened Guernsey, is opened. in Hong Kong and Italy.

Jakarta sales office is opened.



More than three million tons of pulp and paper are sold to 102 markets. Most subsidiaries consolidated under the *CellMark* brand. We acquire *Hylte Converting* in Sweden. *GFI Chemicals* and *PVS*, a major U.S. West Coast distributor, merge and form *Basic Chemicals Solutions (BCS)*.

We acquire *Unifibra* and *Perkins-Goodwin*. *Singapore Pulp Private Ltd.* (SPPL) is established in Singapore.

per Sales in founders lm. Company ark AB

Group sales exceed one billion U.S. dollars.
We acquire *Gothia Paper AB* and *Larsson Paper AB*.

The recycling plants are consolidated under CellMark Industrial Holdings.

1998

1999

2000

200I

2002

**2003** 

ch 39 as ed and a Shanghai.

Our 20th year in business. We achieve record volume of 3.7 million tons.



# **Directors' Report**

The Board of Directors and the President hereby submit the annual report and the consolidated financial statements for 2003. The parent company's financials are not presented separately in this report. Note 2, number of employees, salaries and emoluments etc is a summary. The statutory annual report, including the financials of the parent company and complete supplementary information, can be obtained from the company or the Swedish Patent & Registration Office.

#### **Operations**

CellMark Holding AB, together with wholly owned subsidiaries and associated companies, markets forest products. The net sales of the parent company and the group result from marketing of forest products and commission thereon. Net income from trade in chemicals is reported as result from participation in associated companies.

Investments for the year for the group totalled TSEK 8 558, whereof TSEK 6 722 referred to equipment and TSEK I 836 to buildings.

# **Group Identification**

CellMark Holding AB, company reg.no. 556498-0893, is the parent company of CellMark AB, company reg.no. 556244-2433.

# Foreign Branches

The Group has representative offices in Beijing and Shanghai.

Financial Highlights of	the Gr	oup (M	IUSD*)			
	2003	2002	200 I	2000	1999	1998
Operating Income	I 245	I 022	I 030	1 316	728	549
Profit after Financial Items	13.1	12.1	15.0	18.7	9.4	6.4
Total Assets	312	308	294	337	247	151
Equity Ratio (%)	19.4	21.9	19.8	14.9	15.1	20.8
*MUSD shall be read as Mil	llions of	US Dolla	ırs.			

Equity Ratio: Shareholders' equity as a percentage of total assets.

# **Equity**

The Group's non-restricted equity totals TSEK 373 564, which includes the profit for the year of TSEK 81 154.

The financial results as well as the operating and financial position of the Group are presented in the following income statement and balance sheet, cash flow statement, related supplementary information and notes to the accounts.





#### **Operating Income**

Net Sales
Other Operating Income
Other Operating Income

# **Operating Expenses**

Goods for Resale Other External Costs Personnel Costs Depreciation of Fixed Assets **Total Operating Expenses** 

#### Total Operating Expense

# **Operating Profit**

#### **Result from Financial Investments**

Result from Participations in
Associated Companies
Dividend
Interest Income
Interest Expenses

#### **Total Result from Financial Investments**

#### **Profit after Financial Items**

Tax on Profit for the Year Minority Interest

#### Net Profit for the Year

\*Based on average exchange rate during the year | USD = SEK 8.0167 \*\*Based on average exchange rate during the year | USD = SEK 9.6442

Note	USD (000)**	2002	USD (000)*	2003	
	USD (000)** 1 020 073	9 837 784	1 243 367	9 967 699	
			1 237		
1	1 021 548	9.852.010	1 244 604	9 977 614	
'	1 021 310	7 032 010	1 244 004	7777 014	
	-964 960	-9 306 267	-1 183 867	-9 490 705	
3	-15 409	-148 610	-13 593	-108 971	
2	-27 249				
	-2 223				
	-1 009 841	-9 739 112	-1 231 285	-9 870 840	
	11 707	112 898	13 319	106 774	
	1 255	12 100	2 037	16 329	
	6	58	4	29	
	2 872	27 694	I 597	12 801	
	-3 781	-36 469	-3 889	-31 174	
	352	3 383	-251	-2 015	
	12 059	116 281	13 068	104 759	
4	-3 588	-34 601	-2 939	-23 558	
	-1	-5	-6	-47	
	8 470	81 675	10 123	81 154	

#### ASSETS

#### **Fixed Assets**

#### **Intangible Fixed Assets**

Goodwill

Other Intangible Fixed Assets

# **Total Intangible Fixed Assets**

#### **Tangible Fixed Assets**

Land and Buildings Equipment

**Total Tangible Fixed Assets** 

#### **Financial Assets**

Participations in Associated Companies
Other Shares
Other Long-Term Receivables
Deferred Tax Assets

**Total Financial Assets** 

#### **Total Fixed Assets**

# Current Assets Inventories

Goods for Resale

#### **Current Receivables**

Accounts Receivable - Trade
Receivables from Associated Companies
Prepaid Tax
Other Receivables
Prepaid Expenses and Accrued Income
Total Current Liabilities

#### **Investments**

Short-Term Investments

Cash and Bank Balances

**Total Current Asets** 

\*Based on closing day rate of exchange

I USD = SEK 7.2750

\*\*Based om closing day rate of exchange

I USD = SEK 8.8250

**TOTAL ASSETS** 

2003	USD (000)*	2002	USD (000)**	Note
6 884	946	13 868	I 57I	5
101	14	3 22 I	365	6
6 985	960	17 089	I 936	
61 220	8 415	66 752	7 564	7
20 054	2 757	26 546	3 008	8
81 274		93 298	10 572	
39 468	5 425	105 144	11 914	9, 10
528	72			.,
26 090	72 3 586	l 131 25 471	128 2 886	
22 689		26 903	3 048	
88 775	12 202	158 649		
177 034	24 334	269 036	30 484	
351	2.55.	207 030	30 101	
338 389	46 514	265 126	30 043	
330 307	40 314	263 126	30 043	
I 369 596	188 261	1 592 593	180 464	
2 087		2/14	20	
I 739	287 239	28 048	3 178	
122 482	16 836	251 109	28 455	
57 185	7 860	37 441	4 243	
I 553 089	213 483	l 909 537	216 379	
13 147	I 807	8 315	942	
183 205	25 183	267 232	30 281	
2 087 830	286 987	2 450 210	277 644	
2 264 864	311 321	2 719 246	308 129	

#### **EQUITY AND LIABILITIES**

**Equity** 

#### **Restricted Equity**

Share Capital, 2 100 210/2 829 600 shares à par SEK 0.1 Restricted Reserves

**Total Restricted Equity** 

#### **Non-Restricted Equity**

Non-Restricted Reserves
Profit for the Year

**Total Non-Restricted Equity** 

**Total Equity** 

**Minority Interest** 

# Provisions

Deferred Taxes

#### Long-Term Liabilities

Liabilities to Credit Institutions
Other Long-Term Liabilities
Total Long-Term Liabilities

#### **Current Liabilities**

Liabilities to Credit Institutions
Accounts Payable – Trade
Liabilities to Associated Companies
Income Tax Liability
Other Current Liabilities
Accrued Expenses and Prepaid Income
Total Current Liabilities

TOTAL EQUITY AND LIABILITIES

#### **MEMORANDUM ITEMS**

Pledged Assets

**Contingent Liabilities** 

\*Based on closing day rate of exchange I USD = SEK 7.2750 \*\*Based on closing day rate of exchange I USD = SEK 8.8250

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210	29	283	32
 64 939	8 926	65 835	7 460
65 149	8 955	66 118	7 492
292 410	40 194	448 735	50 848
81 154	11 155	81 675	9 255
373 564	51 349	530 410	60 103
373 30 1	3. 3.7	330 110	00 103
438 713	60 304	596 528	67 595
638	88	723	82
6 708	922	14 431	I 635
0 700	722	14 431	1 633
119 046	16 364	184 959	20 959
26 274	3 611	29 397	3 331
145 320	19 975	214 356	24 290
777 749	106 907	827 094	93 722
668 705	91 917	681 123	77 181
16 649	2 289	16 718	1 894
15 045	2 068	9 331	1 057
99 744	13 711	261 582	29 641
95 593	13 140	97 360	11 032
I 673 485	230 032	I 893 208	214 527
2 264 864	311 321	2 719 246	308 129
		—	
_			
930 299	127 876	1 814 078	205 561
F07.770	(0.700	440 510	FO 027
507 770	69 728	449 519	50 937

#### Operating Activities

Operating Profit
Adjustment for Items Excluded from Cash Flow Statement, etc.
Depreciation
Other Adjustments
Capital Gain/Loss of Fixed Assets

Interest Received
Interest Paid
Income Taxes Paid

Cash Flow from Operating Activities before Changes in Working Capital

#### Cash Flow from Changes in Working Capital

Change in Inventories
Change in Accounts Receivable
Change in Receivables
Change in Accounts Payable
Change in Liabilities

#### **Cash Flow from Operating Activities**

#### **Investing Activities**

Purchase of Intangible Fixed Assets
Purchase of Tangible Fixed Assets
Purchase of Subsidiaries
Purchase of Financial Assets
Sale of Fixed Assets
Cashflow from Associated Companies etc
Change in Long-Term Receivables

**Cash Flow from Investing Activities** 

#### **Financing Activities**

New Share Issue Change in Loan from Credit Institutions etc. Redemption of shares

**Cash Flow from Financing Activities** 

Net Change in Cash and Cash Equivalents
Cash and Cash Equivalents Beginning of the Year
Exchange Rate Difference in Cash and Cash Equivalents
Cash and Cash Equivalents End of the Year

#### Cashflow from Purchase of Subsidiaries

Purchase Price Paid
Cash and Cash Equivalents in Purchased Company
Cashflow from Purchase of Subsidiaries

2003	2002	
106 774	112 898	
19 501	21 437	
-1 796	21 137	
235	6 585	
124 714	140 920	
127 / 17	140 720	
12 814	27 694	
-30 124	-36 469	
-30 124 13 401		
13 401	-41 227	
120 805	90 918	
120 003	70 710	
0/ 225	142 470	
-96 325 24 919	142 468 108 074	
181 313	-158 455	
49 715	-149 526	
-149 658	8 604	
130 769	42 083	
2	247	
-3	-246	
-9 656	-43 217	
56 346	-1 060	
-167	-45	
3 159	141	
0	24 371	
-4914	-314	
44 765	-20 370	
12.054	1.545	
12 054	I 545	
-54 545	-11 345	
-180 630	-34 570	
-223 121	-44 370	
47 505	22.457	
-47 587	-22 657	
275 547	331 722	
-31 608		
196 352	275 547	
_		
0	1 060	
56 346	0	
56 346	1 060	

# **Supplementary Information**

#### **Accounting principles**

The annual report has been prepared according to the Swedish Annual Accounts Act and the general advice and guidelines of the Swedish Accounting Standards Board.

#### **Consolidated financial statements**

The consolidated income statement and balance sheet include all companies in which the parent company directly or indirectly holds more than 50% of the shares or voting rights, see note 9.

All acquisitions of companies have been recorded according to the acquisition method. Untaxed reserves reported in the individual group companies are divided in the consolidated balance sheet as a capital part and a tax part. The capital part has been accounted for under restricted reserves.

The tax part is accounted for as an allocation under deferred tax. Companies acquired during the year have been consolidated from acquisition date.

Participations in associated companies have been reported according to the equity method. Companies where CellMark holds between 20% and 50% of the voting rights are treated as associated companies.





the income statements and balance sheets in foreign subsidiaries into Swedish kronor. All assets and liabilities in the foreign subsidiaries' balance sheets have been translated at year-end rate and all items in the income statements have been translated using the average rate of the year. Translation differences arising have been entered directly as equity.

#### Receivables and liabilities in foreign currency

Receivables and liabilities in foreign currency have been translated at the rate of exchange at year-end. The difference between the acquisition value and the value at year-end has been accounted for as income/expense. Receivables and liabilities that have been sold forward have been valued at the forward exchange rate.





**CURRENT ASSETS** 

CASH FLOW STATEMENT

Note 1
Operating Income

# Group

Pulp Paper Packaging Recycled Paper Other **Total** 



Fixed assets are accounted for at the acquisition cost with deduction for depreciation according to plan based on assessment of the expected economic life of the assets. Depreciation according to plan is computed as follows:

Computer equipment	33.3%
Other equipment	20%
Buildings	2%
Goodwill	10-20%
Other intangible assets	10%

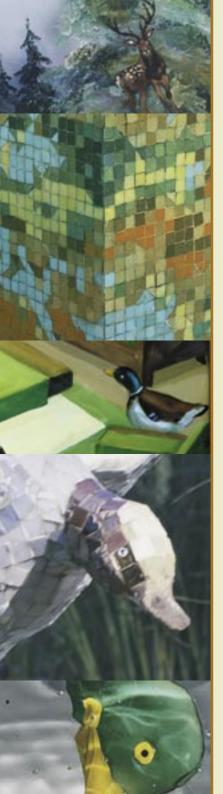
Receivables have been recorded at the amount they are expected to be paid.

Inventories have been valued at the lower of cost or market, i.e the lower of the acquisition value and the estimated net sales value.

Cash and cash equivalents include bank balances and short-term investments.

2003	2002
4 615 305	4 538 133
2 508 163	2 852 199
I 630 779	1 279 714
1 221 661	1 181 581
I 706	383
9 977 614	9 852 010

No Purchases or Sales between the Parent Company and other Group Companies have taken place.



Note 2 Number of Employees, Salaries and Emoluments etc

# Group

Average Number of Employees Sweden USA Other Countries

Number of Board Members, Presidents and
Managing Officers
Board Members
Presidents and Managing Officers

Salaries, emoluments, social security expenses and pension expenses were paid as follows:

Salaries and Emoluments
Social Security Expenses
Pension Expenses

Pension Obligation to Board and President

Note 3
Disclosure of Audit Fee and Cost Reimbursements

# Group

ÖhrlingsPricewaterhouseCoopers
Audit Assignment
Non-Audit Assignments
Other Auditors
Audit Assignment
Non-Audit Assignments
Total

2003	Men	2002	Men
82	39	86	41
169	101	157	98
32	9	38	
283	149	281	150
2003	Men	2002	Men
21	20	20	20
14	12	14	13
2003 192 020 28 307 20 450 240 777	2002 197 131 30 751 20 940 248 822		
<b>2003</b> 966 516	2002 558 880		
3 353 963 <b>5 798</b>	3 259 133 4 830		



Note 4
Tax on Profit for the Year

Group

Income Tax Deferred Tax

Note 5
Acquisition Values and Depreciation etc. for Goodwill

Group

Acquisition Value Brought Forward
Purchases
Reclassifications
Exchange Rate Differences
Accumulated Acquisition Value Carried Forward

Depreciation Brought Forward
Sales/Disposals
Reclassifications
Exchange Rate Differences
Depreciation for the Period
Accumulated Depreciation Carried Forward

**Book Value** 

2003	2002
23 209	33 397
349	1 204
23 558	34 601
Dec 31, 2003	Dec 31, 2002
32 930	74 424
0	1 060
0	-34 027
3 799	-8 527
29 131	32 930
-19 062	-60 943
0	5 470
0	34 027
2 980	8 033
-6 165	-5 649
-22 247	-19 062
6 884	13 868



Note 6 Acquisition Values and Depreciation etc. for Other Intangible Assets

#### Group

Acquisition Value Brought Forward
Purchases
Subsidiaries Acquired
Sales/Disposals
Exchange Rate Difference

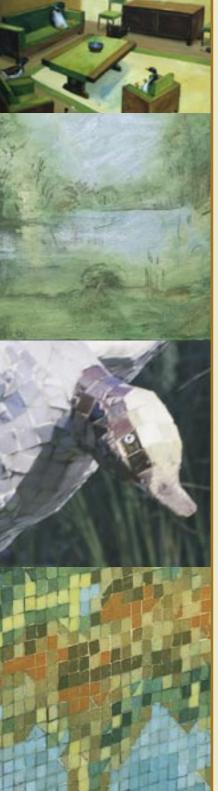
# **Accumulated Acquisition Value Carried Forward**

Depreciation Brought Forward
Subsidiaries Acquired
Sales/Disposals
Reclassifications
Exchange Rate Difference
Depreciation for the Period
Accumulated Depreciation Carried Forward

**Book Value** 



Dec 31, 2003	Dec 31, 2002
13 137	12 217
0	216
0	2 030
-6 542	0
-1 132	-1 326
5 463	13 137
-9 916	-8 731
0	1 208
6 439	0
0	-43
1 111	I 256
-2 996	-3 606
-5 362	-9 916
101	3 221



Note 7 Acquisition Values and Depreciation etc. for Land and Buildings

Acquisition Value Brought Forward
Purchases
Subsidiaries Acquired
Exchange Rate Differences

# **Accumulated Acquisition Value Carried Forward**

Depreciation Brought Forward
Subsidiaries Acquired
Exchange Rate Differences
Depreciation for the Period

### **Accumulated Depreciation Carried Forward**

### **Book Value**

Book Value, Buildings Book Value, Land

#### Tax Assessment Value

Tax Assessment Value for the Company's Properties in Sweden For Buildings

Dec 31, 2003	Dec 31, 2002
74 207	43 47 I
I 836	0
0	32 114
-5 904	I 378
70 139	74 207
-7 455	-4 522
0	-1 128
483	131
-1 947	-1 936
-8 919	-7 455
61 220	66 752
58 949	64 576
2 27 I	2 176
61 220	66 752
19 527	17 999
16 109	14 884



Note 8
Acquisition Values and Depreciation etc. for Equipment

Acquisition Value Brought Forward
Purchases
Subsidiaries Acquired
Sales/Disposals
Reclassifications
Exchange Rate Differences

# **Accumulated Acquisition Value Carried Forward**

Depreciation Brought Forward
Subsidiaries Acquired
Sales/Disposals
Reclassifications
Exchange Rate Differences
Depreciation for the Period

# **Accumulated DepreciationCarried Forward**

**Book Value** 

Group

Dec 31, 2003	Dec 31, 2002
77 632	84 821
6 722	8 610
268	1 108
-4 978	-7 703
0	223
-8 816	-9 427
70 828	77 632
-51 086	-51 047
0	-479
2 506	4 973
2	-192
6 197	5 906
-8 393	-10 247
-50 774	-51 086
20 054	26 546



Note 9
Participating Interests in Group Companies

#### Company

CellMark AB, 556244-2433/par SEK 9 015 000/ CellMark Holding AG/par CHF 1 000 000/

**Book Value** 

# CellMark AB's Participation in Group Companies Company

CellMark Inc/par USD 49 000/ CellMark Asia Pte Ltd/par SGD 1 000 000/ CellMark UK Ltd/par GBP 2 000/ Singapore Pulp Private Ltd/par SGD 100 000/ Unifibra S.A./par CHF 300 000/

Unifibra S.A./par CHF 300 000/
Gothia Paper AB, 556056-9716/par SEK 1 000 000/
Accesspapper AB, 556579-8070/par SEK 255 900/
PacFor Packaging AB, 556452-5300/par SEK 100 000/
Hylte Convering AB, 556528-8924/par SEK 600 000/
Pulp & Paper Research AG/par CHF 1 000 000/
646325 B.C. Ltd/par CAD 1/
CellMark Holding AG/par CHF 1 000 000/

Worldchem Scandinavia AB, 556418-0361/par SEK 670 000/

Country/	Share of	Dec 31, 2003	Dec 31, 2002
Reg. Office	Capital	<b>B</b> ook <b>V</b> alue	Book Value
Gothenburg	100%	23 015	23 015
Switzerland	100%	0	516
		23 015	23 531
Country/	Share of	Dec 31, 2003	Dec 31, 2002
Reg. Office	Capital	<b>B</b> ook <b>V</b> alue	Book Value
USA	100%	28 916	28 916
Singapore	100%	3 385	3 385
UK	100%	22	22
Singapore	100%	0	0
Switzerland	100%	73 840	73 840
Gothenburg	100%	0	4 784
Gothenburg	100%	3	3
Gothenburg	100%	250	250
Hyltebruk	100%	7 315	17 060
Switzerland	100%	0	5 474
Canada	100%	0	0
Switzerland	100%	516	0
Gothenburg	100%	58 771	0
		173 018	133 734



Note 10 Participating Interests in Associated Companies

# Share of Capital, Opening Balance

Purchases
Share of Profit for the Year at Associated Companies
Deduction for Dividends Received
Exchange Rate Differences
Sales/Disposals
Reclassifications
Depreciation

### Share of Capital at Year-End

#### Company

CellMark Taiwan Company Ltd/par TWD 5 000 000/
CellMark France SA/par EUR 40 000/
CellMark Deutschland GmbH/par EUR 25 564/
CellMark Thailand Co Ltd/par THB 490 000/
Worldchem Scandinavia AB, 556418-0361/par SEK 670 000/
Amerisouth Holdings Inc/par USD 38 000/
Interamerican Forest Products/par USD 50 000/
Intersales KB, 916840-3930 Participation Right
CellMark (HK) Ltd/par HKD 375 000/
Pittsburgh Recycling Services Inc/par USD 50 000/
CellMark de Mexico SA de CV/par MXP 9 980 000/
CellMark Paper de Mexico SA de CV/par MXP 10 000/
Central Kentucky Fiber Resources LLC
BCS LLC

**Book Value** 

Dec 31, 2003	Dec 31, 2002
105 144	160 509
0	I 077
10 927	-2 338
-13 809	-24 723
-2 735	-10 664
0	-3 665
-60 059	-12 682
0	-2 370
39 468	105 144

Country/	Share of	Dec 31, 2003	Dec 31, 2002
Reg. Office	Capital	<b>Book Value</b>	Book Value
Taiwan	50%	1718	2 042
France	50%	I 395	I 402
Germany	50%	6 056	4 9 1 5
Thailand	49%	91	100
Gothenburg	100%	0	84 533
USA	50%	947	-2 368
USA	50%	-160	-196
Gothenburg		-2 774	-3 091
Hong Kong	50%	3 044	10 747
USA	50%	1 991	4 674
Mexico	49.9%	392	409
Mexico	50%	474	455
USA	50%	I 823	I 522
USA	10.531%	24 47 I	
		39 468	105 144



Note 11 *Equity* 

**Amount at Year-End** 

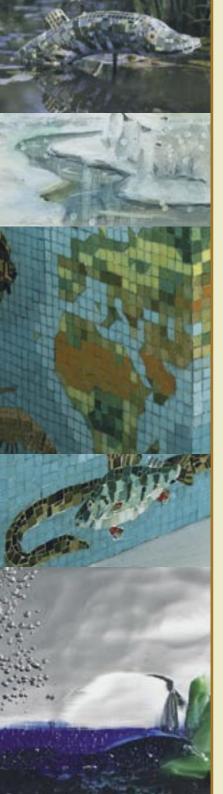
Amount Brought Forward
New Share Issue
Redemption of Shares
Translation Difference for the Year
Movement between Restricted and Non-Restricted Equity
Profit for the Year

Share	Restricted	Non-Restricted	
Capital	Reserves	Equity	Total
283	65 835	530 410	596 528
12	12 042		12 054
-85	-17	-180 528	-180 630
	-22 116	-48 277	-70 393
	9 195	-9 195	0
		81 154	81 154
210	64 939	373 564	438 713

TSEK -45 323 of the total translation difference, TSEK -44 756, is allocated to Non-Restricted Reserves and TSEK 567 to Restricted Reserves.

The company has raised debenture loans amounting to 1 tkr. Option certificates are attached to these loans and can be converted into shares as follows:

No of shares	Nominal Value	Exercise price	Exercise period
100 000	0.1 SEK	205.5 SEK	040601-040630
20 000	0.1 SEK	77.26 SEK	000101-051231
100 000	0.1 SEK	291.54 SEK	060601-060630
220 000			



Note 12 Pledged Assets and Contingent Liabilities

Pledged Assets for Liabilities to Credit Institutions
Floating Charge
Property Mortgage
Inventories
Accounts Receivable
Bank Balances
Import Letter of Credit
Shares in Group Companies

**Total Pledged Assets** 

Contingent Liabilities
Sureties/Guarantees
Other Contingent Liabilities
Total Contingent Liabilities

Dec 31, 2003	Dec 31, 2002
59 000	59 000
29 475	34 238
50 998	55 280
706 375	I 567 I54
556	2 676
310	45
83 585	95 685
930 299	1 814 078
437 288	448 030
69 982	I 489
507 270	449 519

Gothenburg, April 15, 2004

Håkan Björnhage William A. Gleason Lennart Bylock

President

Thomas Hedberg Adrian Montague

Our Audit Report was submitted on April 15, 2004

Carl Magnus Kollberg Anna-Karin Pettersson
Authorized Public Accountant Authorized Public Accountant



# TO THE GENERAL MEETING OF THE SHAREHOLDERS OF CELLMARK HOLDING AB

Corporate identity number 556498-0893

We have audited the annual accounts, the consolidated accounts, the accounting records and the administration of the board of directors and the managing director of Cellmark Holding AB for the financial year 2003. These accounts and the administration of the company are the responsibility of the board of directors and the managing director. Our responsibility is to express an opinion on the annual accounts, the consolidated accounts and the administration based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in Sweden. Those standards require that we plan and perform the audit to obtain reasonable assurance that the annual accounts and the consolidated accounts are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the accounts. An audit also includes assessing the accounting principles used and their application by the board of directors and the managing director, as well as evaluating the overall presentation of information in the annual accounts and the consolidated accounts. As a basis for our opinion concerning discharge from liability, we examined significant decisions, actions taken and circumstances of the company in order to be able to determine the liability, if any, to the company of any board member or the managing director. We also examined whether any board member or the managing director has, in any other way, acted in contravention of the Companies Act, the Annual Accounts Act or the Articles of Association. We believe that our audit provides a reasonable basis for our opinion set out below.

The annual accounts and the consolidated accounts have been prepared in accordance with the Annual Accounts Act and, thereby, give a true and fair view of the company's and the group's financial position and results of operations in accordance with generally accepted accounting principles in Sweden.

We recommend to the general meeting of shareholders that the income statements and balance sheets of the parent company and the group be adopted, that the profit for the parent company be dealt with in accordance with the proposal in the director's report and that the members of the board of directors and the managing director be discharged from liability for the financial year.

Gothenburg, April 15, 2003

Carl Magnus Kollberg
Authorized Public Accountant

Anna-Karin Pettersson Authorized Public Accountant

This audit report is a translation of the audit report issued for the official annual report including information regarding the parent company and complete information in note 2.



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# Per Hultengren

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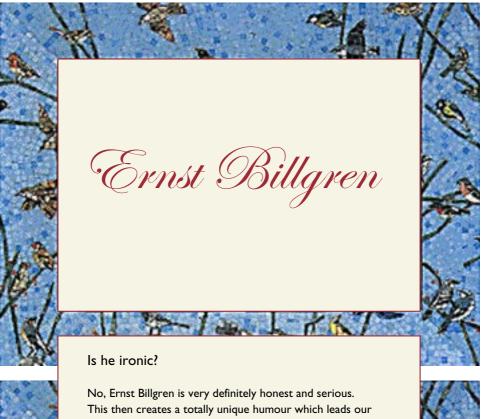
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No, Ernst Billgren is very definitely honest and serious. This then creates a totally unique humour which leads our thoughts along unexpected lines and shows that another world actually can exist. "Humour arises when something is serious," writes Carl Johan De Geer in his book on Billgren.

# Ernst Billgren is one of Sweden's most celebrated contemporary artists

An artist full of creative desire, who expresses himself in the most varied manner, in painting, sculpture, installation and film, using different techniques, such as oil painting, mosaic and tapestry. It seems that nothing is outside his realm.

He is a romantic artist, but he does not allow himself to be seduced by sentimentality. He uses kitsch as an effective means of expression - with an ambiguity that generates excitement. This excitement is important.

"It's the reason I have attempted to avoid interfering in what I do," says Billgren.

Ernst Billgren was born in 1957 and lives and works in Stockholm. He was educated at the Birkagården Scandinavian Folk High School and the Valand School of Art in Göteborg, where he also holds a professorship.

